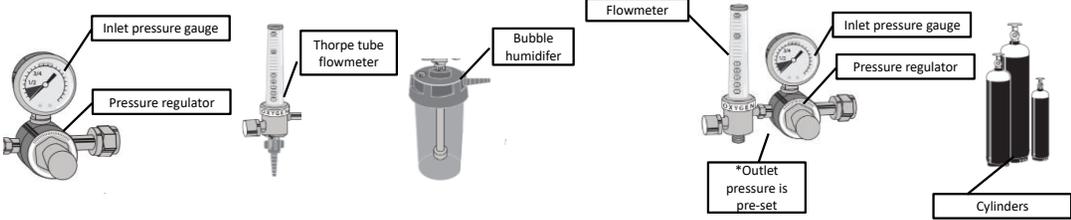
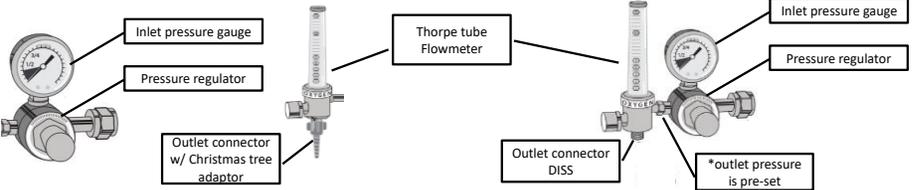


No. Question	Response
<p>1 Are there any images for the Cylinder, Flowmeter, Thorpe tube (pressure compensated), and Pressure regulator?</p>	 <p>Pressure regulator, thorpe tube flowmeter, and bubble humidifier fit together. Please note, the colour coding of the cylinder and backing of the regulator should correspond to the colour coding system noted in 9 - Annex A</p>
<p>2 Clause 9A Annexure mentions a color-coding system as ANSI and ISO - can you clarify this?</p>	<p>Under ISO 32, cylinders must have white shoulders to indicate oxygen, other equipment to use same scheme. Under ANSI, the colour coding is green for medical oxygen. Specific countries will indicate which colour is their standard.</p>
<p>3 Annex C - country wise requirements - in most of the countries is mentioned as TBD. Is there a timeline for providing this informaiton?</p>	<p>CHAI and PATH aim to communicate all remaining details <i>before</i> the submission deadline of May 18th. We will do so along the same channels as issuance of RFQ (on respective websites), directly to potential vendors who submitted questions or sought clarifications, and via all other dissemination channels within our networks.</p>
<p>4 Can the deadline for submission be extended by two weeks?</p>	<p>Due to the emergency nature of this procurement, an extension of the deadline will not be considered at this time.</p>
<p>5 Are the delivery timelines flexible?</p>	<p>All expected delivery timelines should be provided as a part of the submission template provided. Suppliers should quote the fastest times they are able to realistically arrange arrival of goods. This information will be considered holistically during evaluation as a component of the entire submission.</p>
<p>6 We are based in Uganda and we represent a manufacturer in the region. Can we quote for all countries or Uganda only?</p>	<p>We are open to receiving partial quotes (a selection of countries) or for all. If you are able to furnish supplies for the full ask, we encourage you to submit your offer accordingly.</p>

7	What is your preferred means of transport?	Due to the emergency nature of the procurement, we suggest that the proposed offer reflect this. However, cost for shipping all cargo by air could be prohibitive. It is up to the vendor to propose a fast, competitive offer.
8	Can you please advise whether partial bidding will be allowed?	Yes, partial offers will be considered.
9	In Annex A, Table 1 it seems to columns of 'Size' and 'Quantity Required' have been inverted. Could you please confirm this or possibly re-issue the correct Annex A.	This is correct. Annex A has been amended to reflect this and has been re-issued here: https://3cdmh310dov3470e6x160esb-wpengine.netdna-ssl.com/wp-content/uploads/2021/05/RFQDocument_30Apr2021.pdf
10	To provide a quote for this RFQ [COMPANY] is not a manufacture, but could take a distributorship role, from procurement from our common supplier and manage the shipping, logistics and delivery, because normally our supplier would expect their customers to manage shipping logistics and delivery of any orders. Please let me know if this process will permit [COMPANY] to submit a quote with the expectation to operate in this role?	Yes, bidders may apply to supply the products of one or a combination of manufacturers. Bidders must ultimately be responsible for all communication and management throughout the process, from contract negotiation, to shipping, to any requisite after sales support.
11	If [COMPANY] is permitted to submit a quote according to the role described above, would [COMPANY] be identified as filling the role of vendor or the role of 3rd party according to the CHAI/PATH format?	In the context of this RFQ, anyone submitting an offer is a vendor. The 3rd party noted herein is with regard to services in the RFQ, if the vendor chooses to indicate a party other than the bidding vendor who will carry out any/all services or points of contact after sales.

<p>12 The RFQ document cites July 12 as the Anticipated Date of Delivery (approximately 1 month after signing of contracts). However, our supplier will normally require at least 30 days to fill orders and be ready to ship. Shipping of cylinders will require ocean freight & inland trucking because airfreight is not permitted for cylinders. That will mean that a best case scenario is ocean shipping may begin by about July 12 (and maybe longer due to COVID impact causing delays in production). Shipping to East Africa is faster than West Africa, but in any case I cannot imagine deliveries prior to mid-August (with consideration of inland trucking and customs clearance) and longer to West Africa. Given these facts, will CHAI/PATH accept a later anticipated delivery date, also keeping in mind that all ocean freight transit times are estimated.</p>	<p>All expected delivery timelines should be provided as a part of the submission template provided. Suppliers should quote the fastest times they are able to realistically arrange. This information will be considered holistically during evaluation along with the entire submission.</p> <p>Additionally, cylinders previously unused for oxygen should not pose a problem for air-freight. There are guidelines for preparing cylinders that have previously contained oxygen to purge/clean prior to air transportation. This option should be considered when generating your offer.</p>
<p>13 The orders for regulators, flowmeters and humidifiers are able to be shipped by air-freight. Would CHAI/PATH prefer to have these accessories shipped by air (separate from the cylinders) so that these could arrive by the July 12 target date?</p>	<p>All expected delivery timelines should be provided as a part of the submission template provided. Suppliers should quote the fastest times they are able to realistically arrange, this information will be considered holistically during evaluation along with the entire submission. If splitting an order via multiple transportation modalities proves to achieve these goals, we are open to the option.</p>
<p>14 The RFQ covering the Malawi items are as follows: 1. Cylinders: 47L with Bullnose BS341 RH Female 2. Regulators: Inlet Bullnose BS3415 Male & Outlet DISS Male 3. Flowmeters: Inlet DISS Female Outlet DISS Male + Christmas tree tubin adaptor 3. Humidifier: Inlet DISS female Outlet 6mm Barbed adapter Clarification: The RFQ has separate line itmes for the regulator and the flowmeter which makes little sense in that the two items are usually supplied as one item - the regulator itself serves as the flowmeter with an outlet of 0-15LPM or 0-25LPM (adjustable) - please see pictures hereunder of typical combination units. The regulator has a DISS male outlet to which you connect either the Christmas tree or the humidifier. Is the RFQ erroneous or are we not understanding the requirement correctly? Look forward to your feedback. (Note: Images supplied by entity seeking clarification)</p> 	 <p>The regulator has a DISS male outlet which connects to the Flowmeter (DISS female inlet) which has a DISS male outlet that can either connect to tubing via the christmas tree adapter or a bubble humidifier. Images provided by entity seeking clarification are of a Bourdon gauge type flowmeter/regulator assembly (left) and a dial/click flow restrictor (right). We are soliciting for a pressure regulator and Thorpe tube-type flowmeter. These 2 devices can then connect as described in the previous statement.</p>
<p>15 Are these cylinders purchased in the same batch? Or is it purchased according to each country one by one? Because different quantities affect cost accounting, we need to understand in order to give you a better quote</p>	<p>While the RFQ can be awarded in whole or in part, at the discretion of the buyer, do note that a minimum of two invoices will be issued based on where the RFQ partners operate [PATH will manage contract(s) for vendor(s) for Malawi & Zambia, CHAI will manage contract(s) for vendor(s) for Nigeria, Liberia and Uganda]. Vendors are able to submit pricing specific to country/geography; we are aware that variables will affect financial offers e.g. shipping. Please note, each country has unique regulatory requirements, order requirements, delivery addresses and consignees.</p>

Illustrations in 'response' column are by Margot Steiner, and have been sourced from WHO-UNICEF technical specifications and guidance for oxygen therapy devices. Geneva: World Health Organization and the United Nations Children's Fund (UNICEF), 2019 (WHO medical device technical series).